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New Compensation Plan

STAMPIN' REWARDS (US)

PARTY SALES (BEFORE TAX AND SHIPPING)	STAMPIN' REWARDS	50% OFF ITEM
\$150 USD	10%	1
\$300 USD	12%	
\$450 USD	14%	
\$600 USD	16%	

STAMPIN' REWARDS (CA)

PARTY SALES (BEFORE TAX AND SHIPPING)	STAMPIN' REWARDS	50% OFF ITEM
\$200 CAD	10%	1
\$375 CAD	12%	
\$550 CAD	14%	
\$725 CAD +	16%	

TITLES

TITLE	MINIMUM ROLLING 12-MONTH PERSONAL SALES	MINIMUM DIRECT DEMONSTRATORS	MINIMUM DIRECT LEADERSHIP	TITLE BENEFIT
Bronze	0 CSV	0	-	-
Bronze elite	1,800 CSV	0	-	Bronze elite bonus
Silver	3,600 CSV	1	-	Silver necklace or money clip
Silver elite	7,200 CSV	5	1 - silver	CentreStage
Gold	10,800 CSV	10	1 - silver elite	Gold necklace or pen
Gold elite	14,400 CSV	15	2 - silver elites	Gold elite bonus
Platinum	18,000 CSV	20	4 - silver elites	Platinum necklace or watch
Platinum elite	18,000 CSV	30	6 - silver elites	Wall of Fame

INSTANT INCOME AND VOLUME REBATES

MONTHLY PERSONAL SALES RANGE	BRONZE			BRONZE ELITE AND ABOVE		
	INSTANT INCOME	VOLUME REBATE	TOTAL	INSTANT INCOME	VOLUME REBATE	TOTAL
0 to 599.99 CSV	20%	0%	20%	25%	0%	25%
600 to 899.99 CSV	20%	4%	24%	25%	4%	29%
900 to 1,199.99 CSV	20%	5%	25%	25%	5%	30%
1,200 to 1,499.99 CSV	20%	7%	27%	25%	7%	32%
1,500 to 2,499.99 CSV	20%	9%	29%	25%	9%	34%
2,500 to 3,499.99 CSV	20%	11%	31%	25%	11%	36%
3,500+ CSV	20%	13%	33%	25%	13%	38%

TEAM COMMISSIONS

MINIMUM MONTHLY PERSONAL SALES	MINIMUM DIRECT DEMONSTRATOR COUNT	MINIMUM MONTHLY PERSONAL & DIRECT LEVEL 1 SALES	DIRECT LEVEL 1	COMMISSIONABLE LEVEL 2*	COMMISSIONABLE LEVEL 3
300 CSV	1	300 CSV	3.0%	-	-
600 CSV	3	1,500 CSV	5.0%	2.5%	1.0%
900 CSV	6	2,500 CSV	5.5%	3.0%	1.5%
1,200 CSV	12	5,000 CSV	6.0%	3.5%	2.0%
1,200 CSV	18	10,000 CSV	6.5%	4.0%	2.5%
1,500 CSV	25	15,000 CSV	6.5%	5.0%	3.0%
1,500 CSV	32	20,000 CSV	6.5%	5.5%	3.5%

*Also includes third-level demonstrators whose team leader is no longer active.

PERFORMANCE BONUS CATEGORIES

EARNING OPTIONS	QUALIFICATIONS	BONUS
SALES		
Career-to-Date (CTD) Milestones	Each 100,000 CSV CTD	1,000 CSV
	Each 1,000,000 CSV	10,000 CSV
Quarterly Sales	10,000 CSV per quarter	500 CSV
	Each additional 5,000 CSV per quarter	250 CSV
RECRUITING (ANNUAL)		
(Must be in your direct level)	5 qualified recruits	700 CSV
	Each additional qualified recruit above your 5th	300 CSV
LEADERSHIP (ANNUAL)		
Title Advancement (Must be in your direct level)	8 title advancements to bronze elite and above	1,600 CSV
	Each additional title advancement above your 8th	200 CSV
	Silver elite boost	300 CSV

FLEX ACCOUNT EARNING

EARNING CATEGORIES	FLEX POINTS	
SALES		
Point(s) per CSV	9,999 CSV or less (YTD)	1 pt/1 CSV
	10,000 CSV or more (YTD)	5 pts/1 CSV
RECRUITING		
5,000 (each qualified recruit)		
LEADERSHIP		
Personal Title Advancement	5,000 (each)	ONGOING TITLE BENEFIT
		Bronze elite = 1,500
		Silver & silver elite = 4,000
		Gold & gold elite = 7,500
Team Member Title Advancement		Platinum & platinum elite = 10,000
		Bronze elite & silver = 7,500 Silver elite & above = 10,000
QUICK START PROGRAM		
Achieve 900 CSV within First Three Full Months	5,000	
Achieve 1,800 CSV within First Six Full Months	10,000	
TENURE		
Stampin' Up! Anniversary	1 year = 2,000 5 year = 5,000	
	10 year = 7,500 15 year = 10,000	
	20 year = 12,500 25 year = 15,000	
	30 year = 17,500	